



Real Estate Pre-Licensure Preparation

Continuing Education

All real estate courses listed below are approved by the Nebraska Real Estate Commission for licensure purposes. The address and telephone number for the Real Estate Commission is P.O. Box 94667, Lincoln, NE 68509, 402-471-2004.

SCC is pleased to partner with Larabee School of Real Estate to provide premiere real estate education. Real estate pre-licensure classes are offered two ways for your convenience and learning style, traditional and online.

To register and pay for these real estate classes, go to:
www.southeast.edu/continuing/Real_Estate

Real Estate Principles & Practices

This is an introduction into the field of real estate, providing a comprehensive picture of the entire real estate field, covering terminology, concepts of real estate law, finance, appraisal, taxation, estates in land, legal instruments, brokerage and management.

Required book available at the SCC Bookstore or www.sccbookstore.com. No prerequisites are suggested for this course. This course provides 30 hours credit for salespeople and broker pre-licensure educational requirements.

Traditional

Course Number: BSAD-3240	Tuition: \$185	
Sec Dates Day	Time	Room
CEFA Nov. 7-10 M,T,W,Th	8:30 am-5 pm	CEC, 405**
OCFB Nov. 10-Dec. 20 T,Th	6-9 pm	3355 Orwell St*

Online

You have a year to complete the online course.

Course Number: BSAD-3258	Tuition: \$185
Sec Dates	
WBFA Oct. 4, 2011-Oct. 3, 2012	
WBFB Nov. 1, 2011-Oct. 31, 2012	
WBFC Dec. 6, 2011-Dec. 5, 2012	

Real Estate Finance

This is intended for students who desire a background in the financing of various types of real estate, the institutions involved and permanent investors of real estate loans. It will provide information in the basic practices of finance for the homeowner, investor, lender, and loan originator.

Required book available at the SCC Bookstore or www.sccbookstore.com. No prerequisites are required for this course. This course provides 30 hours credit for salespeople and broker pre-licensure educational requirements.

Traditional

Course Number: BSAD-3242	Tuition: \$185	
Sec Dates Day	Time	Room
CEFA Nov. 28-Dec. 1 M,T,W,Th	8:30 a.m.-5 p.m.	CEC, 405**

Online

You have a year to complete the online course.

Course Number: BSAD-3259	Tuition: \$185
Sec Dates	
WBFA Oct. 4, 2011-Oct. 3, 2012	
WBFB Nov. 1, 2011-Oct. 31, 2012	
WBFC Dec. 6, 2011-Dec. 5, 2012	

Real Estate Sales & Brokerage

This is an introduction to listing and sales techniques, the personal relationships and responsibilities of brokers to their sales staff and the expenses incurred in operating a brokerage firm. Office budgeting, sales staff expense and professional responsibilities are explored in this class.

Required book available in class. This course can be used to meet salesperson or broker pre-licensure education requirements and can be dual-purposed to provide 30 hours toward pre-licensure requirements or nine hours of salesperson or broker continuing education. No credit for appraisal pre-licensure or continuing education is given for this class.

Traditional

Course Number: BSAD-3241	Tuition: \$215	
Sec Dates Day	Time	Room
CEFA Oct. 3-6 M,T,W,Th	8:30 am-5 pm	CEC, 405**
OCFB Oct. 4-Nov. 8 T,Th	6-9 pm	3355 Orwell St*

Real Estate Property Management

Intended for students desiring instruction in the management of various types of real estate, either for professional purposes or for managing their own investments.

Required book available at the SCC Bookstore or www.sccbookstore.com. This course provides 30 hours credit for salesperson, and broker pre-licensure educational requirements and nine hours continuing education credits; Appraisers are awarded 30 hours of continuing education credits. Principles and Practices is a suggested prerequisite, but is not mandatory.

Traditional

Course Number: BSAD-3279	Tuition: \$185	
Sec Dates Day	Time	Room
CEFA Dec. 5-8 M,T,W,Th	8:30 a.m.-5 p.m.	CEC, 405**

* These classes will be held at Larabee School of Real Estate, 3355 Orwell St., Lincoln, NE. Phone: 402-436-3308

** These classes will be held at the SCC Continuing Education Center, 301 S. 68th St. Place, Lincoln, NE. Phone: 402-437-2700

Staff tuition waiver is not available for these courses.

CONTINUING EDUCATION FOR REAL ESTATE LICENSEES

Licensees have an obligation to complete 12 clock hours of continuing education every two years. Of these 12 hours, at least three hours must be in designated subject matter. These courses are indicated with the letter "R" in the four-digit course content number that is assigned to the course. Below are the names of the Continuing Education courses that are offered through Larabee School of Real Estate in partnership with SCC. To obtain a schedule or to enroll in any of these courses, please go to LarabeeSchool.com, click "Schedules" or call 402-436-3308.

- Real Estate Contracts 0095
- Fair Housing 0271R
- Rules & Regulations Highlights 0305R
- NAR's Mandatory Ethics 0497R
- Buyer Agency 0233R
- A Fungus Amongst Us 0517R
- Commercial Basics 0311
- Meeting Buyer's Financial Needs 0128
- Agency to the Third Power 0409R
- Risk Management 0417R
- NIFA: Unlocking the Mystery 0567
- Friendly Persuasion 0436
- Disclosures: What & When 0385R
- Nebraska Landlord Tenant Act 0068R
- Rules & Regulations Highlights 0305R
- New Construction; Start to Finish 0120
- Negotiation Skills for Licensees 0501
- High Risk Transactions: Short Sales, Reposs & Predatory Lending 0645
- Title Insurance: Limitations & Expectations 0024

www.southeast.edu/continuing/Real_Estate
Southeast community college

For more information, please contact
Amy Chesley at 402-437-2709 • 800-828-0072,
ext. 2709 • achesley@southeast.edu



WebAdvisor On-Line Registration

You must have an e-mail account to register online.

To Register by Logging In:

You must know your **UserID** and **Password** to proceed.

If you do not know your UserID or Password:

- Click on the "I'm new to Webadvisor" at the bottom of the page.
- Follow the 4 quick steps to get your UserID and Password

1. Click the "**Log In**" Tab at the top of the page.
2. Enter your **UserID** (This will be your first initial of your first and last names and your student ID number, e.g. John Doe would be JD123456)
3. Enter your **Password**
4. Click on the gold "**Continuing Education**" bar

***IMPORTANT!!!!** If you have moved or changed your contact information, please click on "Address Change" under User Account to update your information. This is the only method that will provide current contact information if classes are cancelled! If your contact information is not current, we cannot notify you if the class is cancelled.*

5. Click on "**Register and Pay for Continuing Education Classes**"
6. **Search for your class** by entering either a key word in the title or the course number, "Submit" (Enter information in only 1 field for a broader search.)
7. **Select the course** you wish to register for, then click "**Submit**".
8. Enter your **Additional Registration Information** and "**Submit**" or just "Submit"
9. To "Pay for Classes" choose "**Register now**" as your option and select your **Payment Type**, "Submit".
10. Enter your **payment information**, "**Submit**"

Benefits of Logging in to WebAdvisor to register:

- You can add/drop classes.
- You can update your contact information.
- You can see your class schedule.
- No need to provide your SSN each time.

To Register Without Logging In:

- * You must provide your Social Security Number
1. Click on "**Continuing Education**" bar
 2. Click on "**Register and Pay for Continuing Education Classes**"
 3. **Search for your class** by entering either a key word in the title or the course number, "**Submit**" (Enter information in only 1 field for a broader search.)
 4. **Select the course** you wish to register for, "**Submit**".
 5. Enter your **personal information**, certify your identification, "**Submit**"
 6. Enter your **Additional Registration Information** and "**Submit**" or just "Submit"
 7. To "Pay for Classes" choose "**Register now**" as your option and select your **Payment Type**, "Submit".
 8. Enter your **payment information**, "**Submit**"

***IMPORTANT!!!** If you register without logging in, you must contact our office at 402-437-2700 to update your contact information or we will not be able to notify you if a class is cancelled.*

Log in to WebAdvisor:

<https://webadvisor.southeast.edu/WebAdvisor/WebAdvisor?TOKENIDX=3694120878.asp&type=M&constituency=WBCE&pid=CORE-WBCE>

*The College requires a student's Social Security number as a condition for enrollment. A student's Social Security number information constitutes an "educational record" under FERPA.