



Real Estate Pre-Licensure Preparation

Continuing Education

All real estate courses listed below are approved by the Nebraska Real Estate Commission for licensure purposes. The address and telephone number for the Real Estate Commission is P.O. Box 94667, Lincoln, NE 68509, 402-471-2004.

Southeast Community College is pleased to partner with Larabee School of Real Estate to provide premiere real estate education. Real estate pre-licensure classes are offered two ways for your convenience and learning style.

To register and pay for these real estate classes, go to:
www.southeast.edu/continuing/ce_business.asp

REAL ESTATE PRINCIPLES & PRACTICES

(non-credit)

An introduction into the field of real estate providing a comprehensive picture of the entire real estate field. Covering terminology, concepts of real estate law, finance, appraisal, taxation, estates in land, legal instruments, brokerage and management. No prerequisites are suggested for this course. This course provides 30 hours credit for salespeople and broker pre-license educational requirements. Required book available at the SCC Bookstore or purchase them at www.sccbookstore.com.

TRADITIONAL

Sec	Start	Sess	Day	Time	Room
CEUA	July 6	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**
LNUB	July 16	11	T,Th	6-9 p.m.	SCC,T-101*
CEUC	Aug 31	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**
LNUD	Oct 1	11	T,Th	6-9 p.m.	SCC,T-7*
CEFA	Nov 2	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,405**

ONLINE

Sec	Start	Sess	Inst
WBSC	June 2	Online	Staff
WBUA	July 7	Online	Staff
WBUB	Aug 4	Online	Staff

REAL ESTATE FINANCE (non-credit)

Intended for those students desiring a background in the financing of various types of real estate, the institutions involved and permanent investors of real estate loans. To provide information in the basic practices of finance for the homeowner, investor, lender and loan originator. No prerequisites are required for this course. This course provides 30 hours credit for salespeople and broker pre-license educational requirements. Required book available at the SCC Bookstore.

TRADITIONAL

Sec	Start	Sess	Day	Time	Room
LNSB	June 9	11	T,Th	6-9 p.m.	SCC,T-101*
CEUA	Aug. 3	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**
LNUB	Aug. 25	11	T,Th	6-9 p.m.	SCC,T-101*
CEFA	Dec. 7	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**

ONLINE

Sec	Start	Sess	Inst
WBSC	June 2	Online	Staff
WBUA	July 7	Online	Staff
WBUB	Aug 4	Online	Staff

REAL ESTATE SALES & BROKERAGE

(non-credit)

An introduction to listing and sales techniques, the personal relationships and responsibilities of brokers to their sales staff and the expenses incurred in operating a brokerage firm. Office budgeting, sales staff expense and professional responsibilities are explored in this class. This course can be used to meet salesperson or broker pre-license education requirements and can be dual purposed to provide 30 hours toward pre-license requirements or 9 hours of salesperson or broker continuing education. No credit for appraisal pre-license or continuing education is given for this class. Required book available at the SCC Bookstore.

TRADITIONAL

Sec	Start	Sess	Day	Time	Room
CESA	June 1	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**
CEFA	Oct. 5	4	M,T,W,Th	8:30 a.m.-5 p.m.	CEC,406**
LNFB	Nov. 10	11	T,Th	6-9 p.m.	SCC,TBA*

ONLINE

Sec	Start	Sess	Inst
WBSC	June 2	Online	Staff
WBUA	July 7	Online	Staff
WBUB	Aug 4	Online	Staff

* These classes will be held at Southeast Community College, 8800 O Street, Lincoln, NE.

** These classes will be held at the SCC Continuing Education Center, 301 S. 68th St. Place, Lincoln, NE.

Staff tuition waiver is not available for these courses.

CONTINUING EDUCATION FOR REAL ESTATE LICENSEES

Licensees have a Continuing Education obligation to complete 12 clock hours of continuing education every two years. Of these 12 hours, at least 3 hours must be in designated subject matter. These courses are indicated with the letter "R" in the four-digit course content number that is assigned to the course. Below are the names of the Continuing Education courses that are offered through Larabee School of Real Estate in partnership with Southeast Community College. To obtain a schedule or to enroll in any of these courses, please go to LarabeeSchool.com, click "Schedules" or call (402) 436-3308.

- NAR's Mandatory Ethics 0497R
- Agency to the Third Power 0409R
- Friendly Persuasion 0436
- High Risk Transactions: Short Sales, Reports & Predatory Lending 0645
- Title Insurance: Limitations & Expectations 0024
- Disclosures: What & When 0385R
- Negotiation Skills for Licensees 0501
- New Construction; Start to Finish 0120
- Nebraska Landlord Tenant Act 0068R
- Rules & Regulations Highlights 0305R
- Fair Housing 0271R
- Rules & Regulations Highlights 0305R
- NIFA: Unlocking the Mystery 0567
- Meeting Buyer's Financial Needs 0128
- Real Estate Contracts 0095
- Risk Management 0417R
- Buyer Agency 0233R
- A Fungus Amongst Us 0517R
- Commercial Basics 0311

To register and pay for these real estate classes, go to:
www.southeast.edu/continuing/ce_business.asp

For more information, please contact
Amy Chesley at 402-437-2709 • 1-800-828-0072,
ext. 2709 • achesley@southeast.edu