

# Occupational Studies

Associate of Occupational Studies Degree    Diploma    Certificate

*The Associate of Occupational Studies program is designed specifically for those individuals in industry who wish to combine industry training with selected college coursework to obtain an Associate's degree. Each focus can be tailored to meet those needs. SCC recognizes the value of industry specific training.*

**IF YOU ARE INTERESTED IN PURSUING THE AOS DEGREE IN THE JOHN DEERE FOCUS, PLEASE CONTACT**

*Fred Petsch, Director, John Deere Training  
402-761-8344, 800-933-7223 x8344, fpetsch@southeast.edu*

**IF YOU ARE INTERESTED IN PURSUING A FOCUS OTHER THAN JOHN DEERE WITHIN THE TRANSPORTATION OCCUPATIONS AREA, PLEASE CONTACT**

*Glen Williams, Dean, Transportation Occupations  
402-761-8280, 800-933-7223 x8280, fpetsch@southeast.edu*

*or the College Admissions Office  
Milford 402-761-8243, 800-933-7223 x8243*

## MILFORD CAMPUS

### Credit Hours Required for Graduation:

Associate of Occupational Studies Degree	<b>90.0</b>
Diploma	<b>48.0</b>
Certificate	<b>19.5-21.0</b>

The Occupational Studies Associate, Diploma, or Certificate awards are associated with a partnership between Southeast Community College and business and industry. These awards allow the College to recognize industry training along with college support courses.

### JOHN DEERE FOCUS:

This focus provides John Deere Dealership personnel the opportunity to combine John Deere University course work with Southeast Community College course work to obtain a certificate, diploma or a two-year associate's degree for Service Technicians, and Service Managers.

### JOHN DEERE UNIVERSITY COURSES:

Course offerings listed below are determined by John Deere Company based on current industry needs.

### BUSINESS AND GENERAL EDUCATION COURSES:

These course offerings are determined by Southeast Community College, students may be eligible to articulate course work from another institution to fulfill these requirements.

### SERVICE TECHNICIAN CERTIFICATE

	CREDIT HOURS
John Deere corporate core classes	15.0
(As determined by JDU required credits for Service Tech-Advanced)	
General education	4.5
(A minimum of 1 written or 1 oral communication course selected from the approved general education listing)	
<b>TOTAL</b>	<b>19.5 hours</b>

### SERVICE TECHNICIAN DIPLOMA

John Deere corporate core classes	22.5
(As determined by JDU required for Service Technician Master)	
General Education courses	22.5
(A minimum of 5 classes selected from the General education core, with no more than 1 class per category. Required 1 oral and 1 written communication course)	
Corporate Core On-The-Job Training	3.0
(minimum of 1 year work experience)	
<b>TOTAL</b>	<b>48.0 hours</b>

### SERVICE TECHNICIAN ASSOCIATE'S DEGREE

John Deere University corporate core classes (JDU Service Technician-Master standing)	22.5
General education classes	22.5
Corporate core On-The-Job Training (minimum of 3 years work experience)	9.0
Approved electives (see approved Electives for AOS-John Deere)	36.0
<b>TOTAL</b>	<b>90.0 hours</b>

### SERVICE MANAGER CERTIFICATE

	CREDIT HOURS
John Deere corporate core classes (As determined by JDU required credits for Service Tech-Advanced)	7.5
General education	13.5
Required	
1 Written Communications course	
1 BSAD course	
1 additional course from General Education list	
<b>TOTAL</b>	<b>21.0 hours</b>

### SERVICE MANAGER DIPLOMA

John Deere corporate core classes (As determined by JDU required for Service Manager-Master)	15.0
General Education course (A minimum of 5 classes selected from the General education core, with no more than 1 class per category. Required 1 oral and 1 written communication course)	22.5
Corporate Core On-The-Job Training (minimum of 2 years work experience)	6.0
Approved electives (see approved Electives for AOS-John Deere)	4.5
<b>TOTAL</b>	<b>48.0 hours</b>

### SERVICE MANAGER ASSOCIATE'S DEGREE

John Deere University corporate core classes (JDU Service Technician-Master standing)	15.0
General education classes	22.5
Corporate core On-The-Job Training (minimum of 5 years work experience)	12.0
Approved electives (see approved Electives for AOS-John Deere)	40.5
<b>TOTAL</b>	<b>90.0 hours</b>

### APPROVED ELECTIVES FOR AOS-JOHN DEERE

BSAD1010	Microsoft Applications I	4.5
BSAD1020	Microsoft Applications II	4.5
BSAD1050	Intro to Business	4.5
BSAD1090	Business Law I	4.5
BSAD2270	Professional Selling	4.5
BSAD2310	Business Ethics	4.5
BSAD2370	Human Resources	4.5
BSAD2430	Marketing Communications	4.5
BSAD2520	Principals of Marketing	4.5
BSAD2540	Principals of Management	4.5
ECON2110	Macroeconomics	4.5
ECON2120	Microeconomics	4.5
ECON1200	Personal Finance	4.5
MATH1040 or higher		4.5

Note: Periodic changes in JDU requirements may require additional corporate core coursework.